

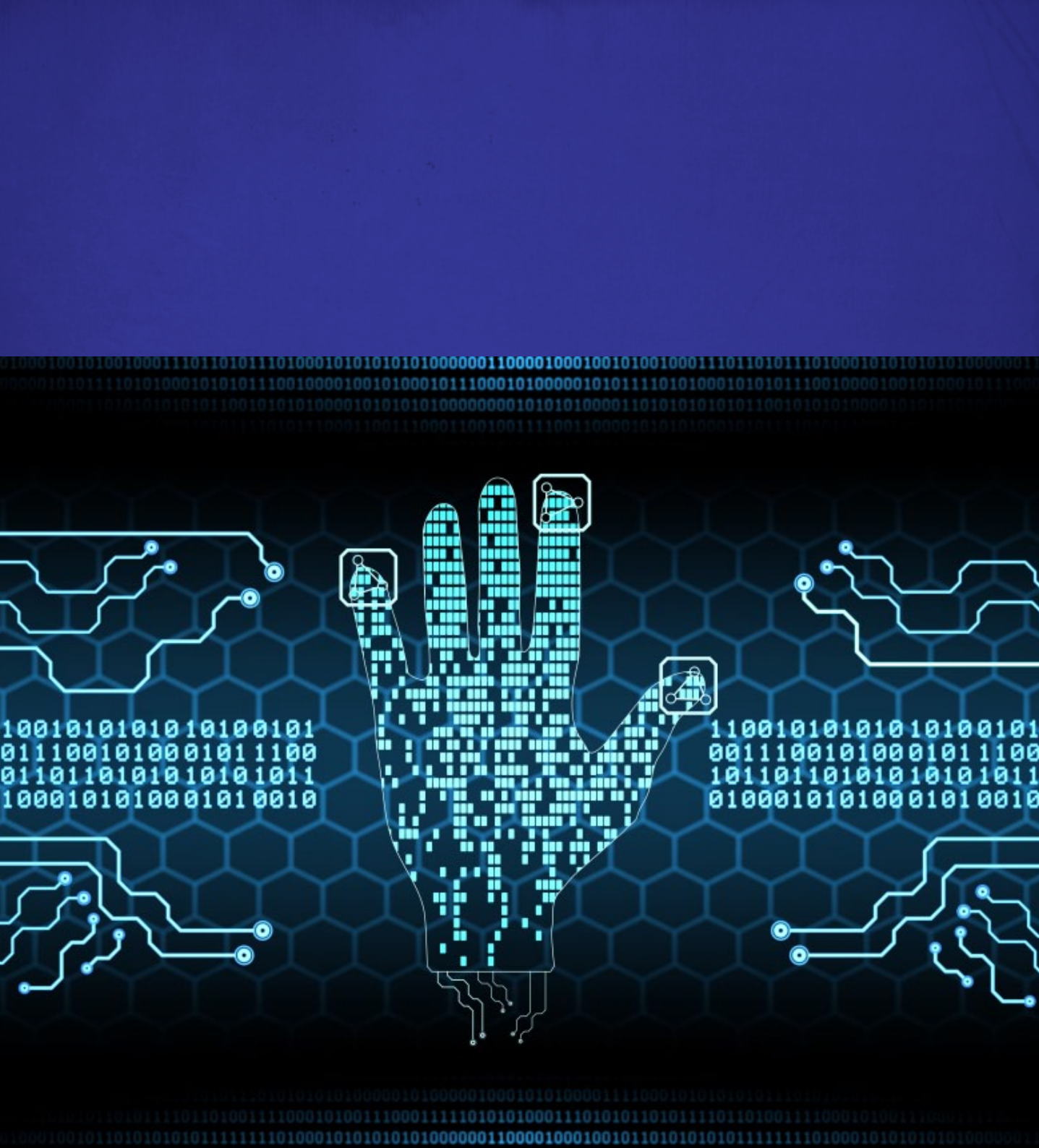


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Providing  
**Physical Security,  
information Systems  
Security and ICT  
Infrastructure  
Solutions.**

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# SAFEGUARDING YOUR ASSETS

## 1. Introduction

Quantumsec Technologies Ltd was registered in January 2014. It is a Kenyan owned company based in Nairobi and provides services countrywide.

**The primary objective of the company is to provide cutting-edge technology-based security solutions and services to the Kenyan market.**

The solutions cover both physical and information security domains. The company also provides complementary ICT solutions and services where it adds value to the core objective.

**We secure physical and information systems assets in residential and commercial environments using multi-facet systems to safeguard human life and business operations.**

We are thorough in serving our wide range of target customers from the small businesses to mid-level corporations and institutions.

Quantumsec Technologies Ltd also assists with consultancy services, project management, training, integration and continued technical support as may be required in the relevant areas.

The company has partnered and will continue to seek partnerships with reputable security solutions brands world-wide in order to entrench reliability as the core characteristic of our products portfolio backed by manufacturer's extensive technical support resources in addition to local support.

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**YOU CAN TRUST OUR  
VISION**

## vision

To be the preferred service provider for safety and security solutions.

## mission

To improve the safety and security of people and their assets in all environments through the integration of cost-effective and innovative technological solutions.

## our aim

To excel in providing consultancy and integration services in technology based security solutions for protection of physical and Information Systems assets for residential and business environments.

## core values

We are customer focused, cost conscious and full of passion for service delivery.

Our integrity and honesty commits us to giving you best value for every engagement with us.hip.



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Security solutions in the Kenyan market have for a long time not been considered as critical necessities but rather nice to have systems, just in case.

High cost of security solutions and slow technological advancements in this sector have not favored particularly the SME and residential markets. Today, due to rising insecurity and diversified threats in all our environments, security has become everyone's priority. Moreover, the industry has embraced modern technologies in products making them affordable to a larger market.

Quantumsec technologies Ltd has embraced this wave of new products on new technologies to offer cost-effective solutions to its varied customer base.

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Quantumsec Technologies Ltd offers 3 solution areas;

## 1. Physical Security

Focuses on areas such as Video Surveillance, Access Control, Intruder /Fire Alarm systems and Asset Management. Solutions include Visitor Management, Door Access systems, Intercoms, Video Recording/Monitoring, Intruder/Fire Alarms, Water/Gas detectors, Fleet Management, Electronic Article Surveillance, Asset Tracking etc.

## 2. Information Systems

**Security** focuses on areas such as Host&Network security, Web&Email&Database security, Information/Data Protection&Recovery and Backup&Archival solutions. Solutions include Firewalls, Intrusion Prevention, Anti-Malware, End Point Protection, Identity Management, File/Document security, Data Loss Prevention, Encryption, Data Recovery etc.

## 3. ICT Solutions

Focusing on areas which strengthen our Information Security offerings such as Datacenter infrastructure, Backup Power Systems, Networking and Storage systems, Disaster Recovery solutions, Backup appliances, etc.

**Services cutting across the 3 areas include Consultation, Project Management, Implementation/Integration, Support and Training on the solutions** we offer and related areas.

**Typical areas for Consultancy & Training include** Information Security Management Systems, IT Governance, Risk & Compliance, Vulnerability Assessment and Management etc. We are able to achieve this one stop shop approach through our strong network of working partners, distributors and manufacturers.



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## Brands

Security, be it Physical or Information Security, is not just about knowledge but skills and experience as well. This necessitates the need for good relationships with manufacturers, their distributors and other specialized service providers to ensure quality delivery of goods and services.

Quantumsec has embraced such relationships to maximize on value where necessary.

### Some of our key brands include;

**APC;** Power Backup and Datacenter Infrastructure solutions;

**SYMANTEC;** Backup, Encryption/SSL, Storage and End Point Protection solutions;

**MCAFFEE;** Email/ Web/Endpoint security, Network security, Risk & Compliance, Identity & Access Management, Security Management;

**AXIS, ACTI, 2FINE;** Video Surveillance solutions, Access Control

**CROW;** Intruder/Fire alarm systems, Access Control

**DLINK;** Networking solutions

### Target markets

Quantumsec Technologies Ltd provides physical and information systems security solutions and related ICT services to Financial, Industrial, Retail, Offices, Hospitality, Educational and Residential environments with primary focus on SMEs to Mid-Upper Level

### Corporations and Institutions.

Our holistic approach to security provides a platform to offer more value to customers whose concern for security spans across different domains and environments.

## Why us?

1. Equally dedicated to Safety and Security for You and Your Assets
2. Diverse, Innovative and Cost-Effective Technology Solutions
3. Value Relationships with Customers and Technology Partners

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## How to Engage Us

Our preferred approach to customers is through free consultative engagements that reveal areas of need and priority pain points to guide us in engaging solutions that give you short term and long term wins.

# "Security Starts with you"

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